

Customer Newsletter

April 2016

## Photo Gallery of Recent Projects



Another Dean Steel Building completed by our good friends at C & D Construction. The Tico Eastside hangar project at Space Coast Regional Regional Airport in Titusville, FL, was just completed in March 2016. It features a 104'-6" wide by 27'-6" tall telescoping rolling hangar door that was outsourced. The hangar also features Dean Steel Buildings ProLok 24ga standing seam roof. The sidewalls feature a continuous wall light band supplied by Dean Steel for natural lighting inside the hangar space for energy efficiency. Congratulations to C & D Construction on another project well done as the building looks exquisite.



# Saying Goodbye to Hugh Palmer, a Loyal Customer, Employee and Friend

Hugh Lee Palmer, a Dunedin resident and business owner, died Wednesday, April 6 at age 80. He was born February 1, 1936, in Lebanon, OH.

After graduation, Hugh was appointed to and attended the United States Naval Academy. To honor his USNA military obligation, he became a Naval aviator which included serving on the USS Enterprise for about three years. In 1965, with a young family to raise, he resigned his commission to return to Middletown, Ohio, to begin a new career working for Armco Steel. In 1980 Hugh and family relocated to the Florida Gulf Coast. He was initially employed by Dean Steel Buildings in Fort Myers, Florida and eventually struck out on his own to become a Class A General Contractor in Dunedin, Florida.

You can read an article the Times wrote about a portion of his USNA career by following the provided link.

http://www.tampabay.com/news/military/as-ussienterprisei-is-decommissioned-dunedin-veteranremembers-his-time/1262007

## **Employee Spotlight**

Meet our Estimating team, in their own words **Ft. Myers Office** 

#### Miriam

I was born and raised in Tijuana, Mexico. I love art, photography and design so I went to college and earned a degree in Digital Graphic Design and Engineering while still in Mexico. I met my husband when he was stationed at the USMC Air Base in Miromar, CA. From there we moved to beautiful Okinawa, Japan for 3 years. We now have a 4 year old son; Alexandros who has a very good sense of humor and makes me smile everyday! I began work at Dean Steel Buildings in July of 2015. I enjoy helping customers with their building projects.



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#### Arnaldo

I was born in Cuba and became a resident of the United States two years ago. For the first 13 months I worked as an Elementary School Education Program Leader in San Francisco, CA. I moved to this area one year ago and was hired at Dean Steel Building, Inc. I have been an estimator here since May of 2015. I am very grateful for this opportunity. My co-workers are helping me with my English, its like we are one big family.

#### Yassany

I was born in Havana City, Cuba. There I lived with my mother and sister. I worked in a bank for 3 years before coming to the United States. I now live with my father in Cape Coral, FL. Before coming to Dean Steel Buildings I worked at a Pharmacy in Marketing and Customer Service. I love reading books and enjoy going to the movies. I am currently enrolled at Hodges University studying English in order to improve for a better future for myself.

## Geily

My parents immigrated to the United States from Cuba, and raised my older sister and I in the Miami area. After I completed my Associates Degree in Culinary Arts, I was offered the Head Chef position at the Marriott Hotel in Sanibel. After my extended maternity leave, I was called for an interview with Dean Steel Buildings. I was very happy for the opportunity to start working here. My time at Dean Steel, although short has been very pleasant and educational. I enjoy my work and am thankful for all the knowledgeable experience I am acquiring.

## Chris

Living in Lee County since 1982, I have seen the area change dramatically. I have been in construction for 25 years and have experience with many aspects of the trade. Though I specialize in estimates and sales, I firmly believe in the importance of quality customer service. I find something very satisfying about looking a customer in the eyes and giving them a firm handshake.

#### Neilyn

I was born in Havana, Cuba. When I was 12 years old my parents moved my little sister and I to Reus, a little city in Spain. There I learned Catalau, the language of this part of Spain. After finishing high school I studied Administrative Management, graduating in June of 2015. I moved to the United States on the 4<sup>th</sup> of July. Soon after in January I started at Hodges University studying and learning English. Dean Steel Buildings is my first job and I am very excited to be here.

#### Brittany

I am a Florida native. I began work at Dean in 2011, in Estimating. I have worked on over 1,000 quotes for customers, and currently assist our District Sales Manager over South Florida and our Export markets. I live in Ft Myers, and have son who is seven years old. I enjoy the people I work with at Dean Steel Buildings, and the complexity of detailing new construction.

## In Our Cedartown Office

## Robby

I have been with Dean Steel Buildings in Cedartown, Georgia since May 1996. I had just completed my Associate's degree in drafting, and was ready to give up my lawn service that funded my education. I attended a job fair in Cedartown, and joined Dean as an Estimator. I am now the Estimating Supervisor at the Cedartown office.

## Tabatha

I'm the newest addition to the Estimating team in Cedartown. I was born in Georgia, and spent my childhood in Louisiana and Texas, before moving back to my home state. I am married, with one furbaby, a West Highland White terrier named Trevor. I am a workout fanatic, and enjoy marathons. I'll run four of them this year! I love learning how buildings go together!