

Customer Newsletter June 2015

Photo Gallery of Recent Projects



Syfrett Feed Company



Walpole Feed Company

It's Hurricane Season - Are You Ready?

Hurricanes are one of the most destructive of all natural catastrophes. A single hurricane can result in billions of dollars in damages. Hurricanes are not preventable, but they are predictable, which allows time for planning and preparation. To minimize the effects a hurricane has on your company, it is vital to be prepared.

When it comes to protection from а hurricane, Dean Steel Buildings is the first and best choice. Late in 1994, passed all the Dean rigorous laboratory tests required to meet the most stringent building code in



the United States. When Dade County, Florida enacted the revised South Florida Building Code, Dean became the **FIRST** MBMA member to receive Dade County Product Approval.

Later that same year, Hurricane Erin performed its own "test" on building systems throughout the state of Florida! Our buildings far surpassed those made of other materials. With several named storms since 1994 hitting the state, Dean comes up again and again as the right solution.

It's that time of year for unannounced "testing" by Mother Nature.

A word of advice........When you want the best building, get the tested building!





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Employee Spotlight Robby Camp, 1996

Cedartown Plant



Robby has been with Dean Steel Buildings in Cedartown, Georgia since May 1996. He had just completed his Associate's degree in drafting, and was ready to give up his lawn service that funded his education. He attended a job fair in Cedartown, and joined

Dean as an Estimator. He is now the Estimating Supervisor at the Cedartown office.

When asked what he loved most about his job, hands down, it's "working with the customers". He enjoys learning about their backgrounds and experience. He remarked that, "we try to treat every customer with a level of customer service that our competitors don't offer. We believe that attitude creates loyal clients and repeat business."

On weekends, Robby and his wife, Sarah, are busy with their soon to be one year old grand daughter and Shitzu-mix pup. Robby is also a bit of an electronics bug, and spends time researching or setting up the latest technology in his home. Also, when time permits, he enjoys astronomy and photography. Coolest thing he's seen through a telescope? Saturn's rings, and its moons.



See You At......

46th Annual FAC Conference and Exposition July 26th - July 29th - 2015 Boca Raton, FL

MBMA Announces Grant Award Recipients

The Metal Building Manufacturers Association (MBMA) is providing faculty fellowships in cooperation with the American Iron and Steel Institute (AISI). These awards will expedite development of a model program that partners the metal building industry with undergraduate engineering and architectural faculty and students. The fellowships will assist each selected faculty in developing a senior design class, referred to as a capstone course, with the focus on a metal building project.

Grant recipients are:

- Auburn University
- Bucknell University
- Cleveland State University
- Old Dominion University
- University of South Alabama
- University of Illinois School of Architecture

"Even though metal buildings account for approximately half of all nonresidential low-rise construction in the United States. engineering/architecture students are introduced to this form of construction as part of their formal education," says W. Lee Shoemaker, Ph.D., P.E., MBMA's director of research & engineering. "Our intent is to introduce metal building design and construction practices into the curriculum and foster an industry/academic partnership that provides real world experience for undergraduates."

"This initiative has the ability to change our industry," says MBMA Chairman, Tom Gilligan. "The more we educate future engineers, architects, contractors and planners, the more they will recognize the beneficial attributes of metal building systems techniques. As we train the next generation of designers, we can expect the industry to achieve even greater acceptance and market share."

Read more at

http://www.mbma.com/media/GrantAwardsNationalRelease.pdf